

Private Infrastructure Development Group

### An introduction to PIDG

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# **Two decades** of going beyond

We have deep experience in the places we work. For over two decades, we have focused on infrastructure projects in the least developed countries. During that time, we have brought public and private partners together to bridge financing gaps, directing capital and expertise to the countries and communities where they're most urgently needed. Working throughout the project lifecycle, we have addressed early-stage risks, built local capacity and offered credit solutions, creating a pipeline of infrastructure assets ready to attract private investment.

We have always worked in spaces that receive little or no attention – a large proportion of our activities take place beyond the comfort zone of most infrastructure investors. Safety for all involved in our work, gender equality and climate considerations are at the very core of what we do.

### In numbers...

211 infrastructure projects

222m

people with expected access to new or improved infrastructure \$25b

of private sector investment mobilised

## Our **Goals**

The time for meaningful action is short, so we must all be clear and accountable about what we want to achieve. These are the targets we at PIDG will measure our progress against:

### 1

Improve climate resilience and economic opportunities for 100 million people by 2030

### 3

Avoid future greenhouse gas emissions in emerging markets, supporting leapfrogging carbon technologies 2

Accelerate the flows of public and private finance deployed for climate action and sustainable development

### 4

Demonstrate how infrastructure can deliver gender equity and inclusive opportunities, alongside nature conservation, restoration, and regeneration

# Getting finance **moving**

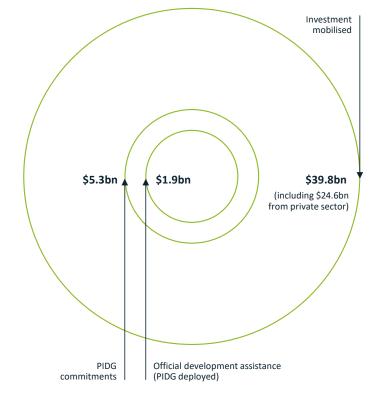
In the countries we work in, market failures typically hold back private sector investment. These failures often include the high upfront costs of developing projects and the low availability of long-term financing.

We overcome these failures by developing and investing in infrastructure projects, addressing early-stage risks and transforming them into commercially viable, investment-ready opportunities.

# A blended approach, multiplying impact

Blended finance combines public and private capital to fund projects that would otherwise not be commercially viable.

We mobilise blended finance by investing initial capital from governments alongside credit solutions that bridge the gap between the finance needed and the finance available. This reduces financial risk to the level where private sector partners will invest the far larger sums of capital needed.





#### Private Infrastructure Development Group 68 United States Agency for International Development 39 **Green Climate Fund** 32 **Clean Technology Fund** 21 **Global Environment Facility** 19 Japan International Cooperation Agency 16 Canadian Climate Fund for the Private Sector in the Americas (C2F I & II) 14 United Kingdom Foreign, Commonwealth & Development Office **European Development Finance Institutions** Federal Ministry of Economic Co-operation and Development Germany



## A leader in blended finance

Most frequent investors in

mitigation blended finance

transaction by number of

investments, 2017-2022.

Most frequent

development agencies

climate blended finance

deals by number of

We are one of the sector's most established mobilisers of blended finance, demonstrating the potential of this vital approach to drive climate resilience and sustainable development

Convergence's 2023 State of Blended Finance Report

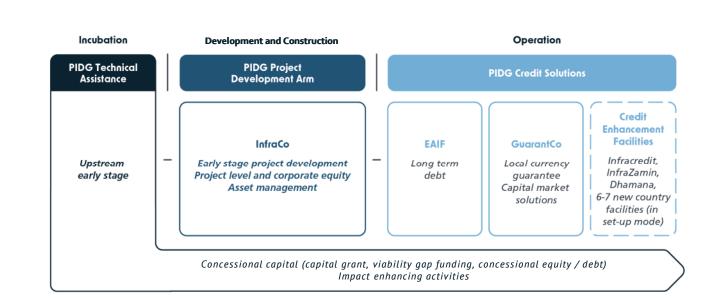
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# How we work

# One group, multiple solutions

We work across the capital structure, offering a range of products to meet the needs of projects – including grants, equity, debt and guarantees.

And we work throughout the project lifecycle, mobilising finance and applying our development expertise to accelerate action at every stage.



PIDG corporate presentation

#### Investment themes and sectors Energy and electrification that power people Transport, logistics and connectivity that லு and societies: move and connect people and goods: • Production and access in countries • Transport – roads, water, electric mobility with access gaps (on and off grid) • Logistics – rural and urban **Capital market** • Energy transition • Connectivity – mobile and internet development • Improving resilience of energy systems infrastructure Climate resilience Sustainable and resilient cities and Water and natural resource management circular economy: • Water Nature-based • Transport solutions • Water **Explore** Waste management • Infrastructure and capital market ٠ Inclusion Affordable housing development linked to natural carbon sinks • Renewable energy and electric mobility supply chains Explore • Climate resilience and adaption

#### We focus on investment themes and sectors where (i) the need is most urgent and (ii) our track record positions us to be most successful.

Across all projects, we aim to go further and deeper by focusing on the huge opportunities that exist where infrastructure intersects with climate resilience, nature-based solutions and inclusion.

## Technical **Assistance**

Through PIDG Technical Assistance (PIDG TA) we deploy a toolkit of grants that unlock progress at every stage of the project lifecycle. This ranges from upstream and early-stage activities – such as feasibility studies – to concessional capital that enables projects to reach financial close.

#### We tailor all our support to the evolving design, development and financing needs of infrastructure projects in emerging markets. This helps to drive private sector investment and accelerate impact where it's most urgently needed.

Since we started in 2002, over 40% of our projects that have reached financial close have benefited from PIDG TA funding.

#### In action



TURF - Seeded the Catalytic Fund of The Urban Resilience Fund, supporting cities in LDCs to access a \$500m capital fund for urban resilience and climate adaptation.

#### Cambodia Cold Storage

Implementing gender initiatives and aligning with international safety practices at Cambodia's first centralised cross-docking and cold storage facility.

#### Vietnam Water Portfolio

Expanding access to water, building resilience to climate change and improving quality of life, especially for women and girls.



## Project Development

We originate, develop, structure, invest in and manage projects, with the aim of accelerating their progress from early stage to operation.

Through our development arms – InfraCo Asia and InfraCo Africa – we make equity and debt investments, addressing early-stage risks and creating a pipeline of bankable projects ready to attract private capital.

#### Our development arm includes:

#### InfraCo Asia:

Mobilising investment and develop infrastructure projects in South and Southeast Asia.

#### InfraCo Africa:

Mobilising investment and develop infrastructure projects in sub-Saharan Africa.

### In action



Ninh Thuan Solar Power, Vietnam

One of Vietnam's first utility-scale solar power plant funded by 100% foreign debt and equity.

#### Cambodia Water Portfolio

Increasing access to safe and adequate drinking water in semi-rural and rural Cambodia through pipeline expansion of treated water.



#### **Nepal Rooftop Solar**

Providing reliable and clean energy to commercial and industrial clients in Nepal through rooftop solar installations.

### Credit Solutions

Underdeveloped local credit markets often mean finance is unavailable at the scale or for the length of term that infrastructure projects typically need.

We offer a range of innovative credit solutions – often using local currency – that bridge these financing gaps. In doing so they reduce financial risk, encouraging private investors to contribute the larger sums of capital needed.

#### Our credit solutions arm includes:

#### GuarantCo:

Provides local currency solutions that encourage private sector investment in projects, by minimising the exposure of investors.

#### EAIF:

Provides long-term commercial debt to infrastructure projects that promote climate action and sustainable development.

#### Credit enhancement facilities:

Enables new investment by reducing risk and helping projects access local currency finance, better loan terms, and the support of institutional investors.



In action

#### InfraZamin Pakistan

Credit Enhancement Facility providing localcurrency guarantees to infrastructure projects in Pakistan





Financing solutions to support the construction of rooftop and ground-mounted solar plants across Pakistan

#### Royal Railway, Cambodia

Bond guarantee to finance new trains and upgrading of the rail network for freight and public services in Cambodia.

